Communiqué de presse

fendt.com

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Le Fendt 728 Vario obtient la meilleure note au test DLG PowerMix

Le modèle haut de gamme de la nouvelle série 700 Vario (Gen7), le Fendt 728 Vario, a été testé lors du test indépendant DLG PowerMix sur la puissance, l'efficacité et la consommation de carburant. Le résultat est sans équivoque : le Fendt 728 Vario convainc dans tous les cycles au champ et au transport sur route avec les meilleures valeurs et se place ainsi en tête de la catégorie des 300 ch.

Le Fendt 728 Vario est le tracteur le plus économe en comparaison avec les tracteurs testés jusqu'à présent dans la catégorie de puissance de 240 à 305 ch. Avec une consommation de 242 g/kWh (+24,2 g/kWh d'AdBlue) sur le terrain, il consomme 15 g/kWh de moins que la machine comparable d'un concurrent, qui consomme 257 g/kWh (+16 g/kWh AdBlue).
Lors de travaux de transport à une vitesse de 40 km/h, le Fendt 728 Vario atteint une valeur de pointe de 332 g/kWh (+33 g/kWh d'AdBlue) dans la catégorie jusqu'à 300 ch et consomme ainsi 16 g/kWh de moins que la machine concurrente la plus proche. À une vitesse de 50 km/h, le Fendt 728 Vario ne consomme que 4 g de plus qu'à 40 km/h, soit 336 g/kWh (+33 g/kWh d'AdBlue). En transport à 60 km/h, le tracteur ne consomme que 338 g/kWh (+33 g/kWh d'AdBlue). La faible consommation de carburant permet de réduire considérablement les coûts de transport, en particulier lors d'opérations de transport fréquentes, comme la récolte, le transport de fourrage ou les longs trajets entre les différents chantiers.

Une conduite puissante et économique

« Le Fendt 728 Vario est la meilleure machine pour les agriculteurs du monde entier ! Les résultats exceptionnels du test indépendant DLG PowerMix montrent que notre équipe d'ingénieurs a mis au point un tracteur polyvalent hautement efficace. Avec une valeur record dans les champs et seulement 332 g/kWh en transport, le Fendt 728 Vario est leader dans toutes les disciplines », déclare Roland Schmidt, vice-président du marketing Fendt. « Grâce à la combinaison de la puissance et de la faible consommation de carburant, les agriculteurs peuvent travailler de manière rentable tout en préservant l'environnement. Avec une consommation de seulement 338 g/kWh à 60 km/h, notre Fendt 728 Vario établit une nouvelle référence en matière d'économie. »

Grâce à l'interaction parfaite des technologies telles que le concept de bas régime Fendt iD, la chaîne cinématique VarioDrive avec effet pull-in turn et le moteur AGCO Power CORE75 spécialement développé pour cette machine, le modèle haut de gamme 700 n'est pas seulement conçu de manière idéale pour les travaux des champs, mais effectue également les travaux de transport à grande vitesse et avec une faible consommation de carburant.

Les tracteurs Fendt au test DLG PowerMix

Parmi tous les tracteurs testés dans le cadre de l'étude indépendante DLG PowerMix, cinq tracteurs Fendt occupent les six premières places. Dernièrement, le Fendt 942 Vario Stage V a atteint en 2019 une valeur record de 237 g/kWh lors du test DLG PowerMix 2.0.

À propos du DLG PowerMix

Dans le cadre du PowerMix Test 2.0 de la Deutsche Landwirtschafts-Gesellschaft (DLG), des tracteurs sont testés sur un banc d'essai à rouleaux dans des conditions de charge de travail typiques pour déterminer leur consommation de carburant et d'Adblue, et ainsi déterminer leur efficacité énergétique. En plus des 12 cycles de charge aux champs, tels que les travaux de traction avec une charrue ou un déchaumeur, les travaux à la prise de force et les travaux mixtes, l'efficacité du tracteur est également mesurée au cours de deux cycles de charge simulant des travaux de transport sur route. Le Fendt 728 Vario est convaincant dans toutes les disciplines.

A propos de Fendt

fendt.com

Fendt est la première marque de haute technologie du groupe AGCO pour les exploitations agricoles ayant les plus hautes exigences en matière de qualité de machine et de service. Les clients bénéficient d'une technologie innovante qui améliore leurs performances, leur efficacité et leur rentabilité. Les tracteurs et moissonneuses-batteuses Fendt sont utilisés dans le monde entier, aussi bien dans les exploitations professionnelles que dans les domaines non agricoles. Les technologies intelligentes et économes en ressources de Fendt aident les agriculteurs et les entrepreneurs à travailler de manière durable et économique dans le monde entier. Sur ses sites allemands de Marktoberdorf, Asbach-Bäumenheim, Hohenmölsen, Feucht et Wolfenbüttel, Fendt emploie plus de 7 000 personnes dans les domaines de la recherche et du développement, de la vente et du marketing ainsi que de la production, du service et de l'administration.
www.fendt.com | https://www.instagram.com/fendt.global/ | www.linkedin.com/company/fendt/

À propos d'AGCO
AGCO (NYSE : AGCO) est un leader mondial de la conception, de la fabrication et de la distribution de machines agricoles et de technologies agricoles de précision. AGCO offre une proposition de valeur unique à ses clients grâce à son large portefeuille de marques, dont ses marques principales Fendt®, GSI®, Massey Ferguson®, Precision Planting® et Valtra®. La gamme complète d'équipement et de services d'AGCO, qui intègre les solutions d'agriculture de précision Fuse®, aide les agriculteurs à nourrir le monde de manière durable. Fondé en 1990, son siège se situe à Duluth, dans l'État de Géorgie, aux États-Unis. Le groupe a enregistré un chiffre d'affaires net d'environ 12,7 milliards de dollars en 2022. Pour plus d'informations, rendez-vous sur www.AGCOcorp.com. Pour connaître les actualités de la société, obtenir des informations et être au courant des derniers événements, suivez-nous sur Twitter : @AGCOCorp. Pour consulter nos actualités financières, suivez-nous sur Twitter: #AGCOIR.

Safe Harbor Statement

Statements that are not historical facts, including the projections of earnings per share, production levels, sales, industry demand, market conditions, commodity prices, currency translation, farm income levels, margin levels, strategy, investments in product and technology development, new product introductions, restructuring and other cost reduction initiatives, production volumes, tax rates and general economic conditions, are forward-looking and subject to risks that could cause actual results to differ materially from those suggested by the statements. The following are among the factors that could cause actual results to differ materially from the results discussed in or implied by the forward-looking statements.

- COVID-19 has negatively impacted our business, initially through closures, higher absentee rates, and reduced production at both our plants and the plants that supply us with parts and components, and more recently through supply chain disruptions, including the inability of some of our suppliers to meet demand and logistics and transportation-related companies to deliver products in a timely manner. In addition, we have had to incur various costs related to preventing the spread of COVID-19, including changes to our factories and other facilities and those related to enabling remote work. We expect COVID-19 to continue to impact our business, although the manner and extent to which it impacts us will depend on future developments, including the duration of the pandemic, the timing, distribution and impact of vaccinations, and possible mutations of the virus that are more contagious or resistant to current vaccines. Measures taken by governments around the world, as well as businesses, including us, and the general public in order to limit the spread of COVID-19 will impact our business as well. These measures have included travel bans and restrictions, quarantines, shelter in place orders, curfews, business and government office closures, increased border controls or closures, port closures and transportation restrictions. The impacts of COVID-19 and such measures could include decreases in demand for our products, factory closures, increased absentee rates, reduced production, incurrence of additional costs due to the adherence to cleaning requirements and social distancing guidelines and increased costs of labor, parts and components and shipping, incurrence of impairment charges, slower collections and larger write-offs of accounts receivable, among other changes.
- We cannot predict or control the impact of the conflict in Ukraine on our business. Already it has resulted in reduced sales in Ukraine as farmers have experienced economic distress, difficulties in harvesting and delivering their products, as well as general uncertainty. There is a potential for natural gas shortages, as well as shortages in other energy sources, throughout Europe, which could negatively impact our production in Europe both directly and through interrupting the supply of parts and components that we use. It is unclear how long these conditions will continue, or whether they will worsen, and what the ultimate impact on our performance will be. In addition, AGCO sells products in, and purchases parts and components from, other regions where there could be hostilities. Any hostilities likely would adversely impact our performance.

- Our financial results depend entirely upon the agricultural industry, and factors that adversely affect the agricultural industry generally, including declines in the general economy, adverse weather, tariffs, increases in farm input costs, lower commodity prices, lower farm income and changes in the availability of credit for our retail customers, will adversely affect us.
- A majority of our sales and manufacturing takes place outside the United States, and many of our sales involve products that are manufactured in one country and sold in a different country. As a result, we are exposed to risks related to foreign laws, taxes and tariffs, trade restrictions, economic conditions, labor supply and relations, political conditions and governmental policies. These risks may delay or reduce our realization of value from our international operations. Among these risks are the uncertain consequences of Brexit, the conflict in Ukraine, Russian sanctions and tariffs imposed on exports to and imports from China.
- Most retail sales of the products that we manufacture are financed, either by our joint ventures with Rabobank or by a bank or other private lender. Our joint ventures with Rabobank, which are controlled by Rabobank and are dependent upon Rabobank for financing as well, finance approximately 50% of the retail sales of our tractors and combines in the markets where the joint ventures operate. Any difficulty by Rabobank to continue to provide that financing, or any business decision by Rabobank as the controlling member not to fund the business or particular aspects of it (for example, a particular country or region), would require the joint ventures to find other sources of financing (which may be difficult to obtain), or us to find another source of retail financing for our customers, or our customers would be required to utilize other retail financing providers. As a result of the recent economic downturn, financing for capital equipment purchases generally has become more difficult in certain regions and in some cases, can be expensive to obtain. To the extent that financing is not available or available only at unattractive prices, our sales would be negatively impacted.
- Both AGCO and our finance joint ventures have substantial accounts receivable from dealers and end customers, and we would be adversely impacted if the collectability of these receivables was less than optimal; this collectability is dependent upon the financial strength of the farm industry, which in turn is dependent upon the general economy and commodity prices, as well as several of the other factors listed in this section.
- We have experienced substantial and sustained volatility with respect to currency exchange rate and interest rate changes, which can adversely affect our reported results of operations and the competitiveness of our products.
- Our success depends on the introduction of new products, particularly engines that comply with emission requirements and sustainable smart farming technology, which require substantial expenditures; there is no certainty that we can develop the necessary technology or that the technology that we develop will be attractive to farmers or available at competitive prices.
- Our expansion plans in emerging markets, including establishing a greater manufacturing and marketing presence and growing our use of component suppliers, could entail significant risks.
- Our business increasingly is subject to regulations relating to privacy and data protection, and if we violate any of those regulations, or otherwise are the victim of a cyberattack, we could be subject to significant claims, penalties and damages.
- Attacks through ransomware and other means are rapidly increasing, and in May 2022 we learned that we had been subject to a cyberattack. We continue to review and improve our safeguards to minimize our exposure to future attacks. However, there always will be the potential of the risk that a cyberattack will be successful and will disrupt our business, either through shutting down our operations, destroying data, exfiltrating data or otherwise.
- We depend on suppliers for components, parts and raw materials for our products, and any failure by our suppliers to provide products as needed, or by us to promptly address supplier issues, will adversely impact our ability to timely and efficiently manufacture and sell products. Recently suppliers of several key parts and components have not been able to meet our demand and we have had to decrease our production levels. In addition, the potential of natural gas shortages in Europe, as well as predicted overall shortages in other energy sources, could also negatively impact our production and that of our supply chain in the future. It is unclear when these supply chain disruptions will be restored or what the ultimate impact on production, and consequently sales, will be.
- During 2022 we experienced significant inflation in a range of costs, including for parts and components, shipping, and energy. While we have been able to pass along most of those costs through increased prices, there can be no assurance that we will be able to continue to do so. If we are not, it will adversely impact our performance.
- We face significant competition, and if we are unable to compete successfully against other agricultural equipment manufacturers, we would lose customers and our net sales and performance would decline.
- We have a substantial amount of indebtedness, and, as a result, we are subject to certain restrictive covenants and payment obligations that may adversely affect our ability to operate and expand our business. Further information concerning these and other factors is included in AGCO's filings with the Securities and Exchange Commission, including its Form 10-K for the year ended December 31, 2021 and subsequent Form 10-Qs. AGCO disclaims any obligation to update any forward-looking statements except as required by law.